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Matti Scheffer

Hovslagargatan 5B, 111 48 Stockholm

t +46 8 505 646 44 | m +46 733 58 25 50

mscheffer@kilpatricktownsend.com

Services

Real Estate and Transactions

Commercial Rental Law

Dispute Resolution

Matti Scheffer focuses his practice on commercial rental law, real estate law, and dispute resolution. He advises domestic and international companies on all contentious and non-contentious matters relating to real estate law and commercial rental law, including real estate transaction agreements, lease agreements, lease negotiations and related landlord/tenant agreements, lease terminations or extension agreements, property management agreements, leasing agent agreements, sale and leasebacks, valuation issues, etc.

Matti regularly teaches courses in commercial rental law for several leading training providers. He also works closely with the Swedish Bar Association to determine new policy and legislation on rental and lease law.

Experience

- Advisor to several Swedish and foreign real estate companies and funds in rental law and property law matters
- Advisor to a Swedish real estate company on the premature eviction (before trial) of a commercial tenant, who ceased rental payments due to alleged counterclaims
- Advised a Swedish real estate company in the negotiation of a large lease for a government agency, including refurbishment of the premises
- Represented a German-English real estate fund in a dispute concerning the termination of a major lease
- Represented a major online gaming company in a dispute regarding certain deficiencies under a lease agreement
- Negotiated leasing agent agreements for Advised Newsec Asset Management's Swedish asset management
- Advised a German-English real estate fund in the negotiation of a property management agreement for its Swedish' property portfolio
- Represented Carnegie Investment Bank AB in a dispute regarding the termination of several lease agreements
- Represented a German insurance company in a dispute concerning the conformity of certain premises to the lease agreement

- Assisted Catella's German fund on numerous acquisitions of office properties in central Stockholm
- Assisted AMF Pension in the acquisition of three shopping malls in downtown Stockholm from Centini (a company owned by RBS)
- Assisted CBRE Global Investors in several real estate transactions
- Assisted a Swedish real estate company in a sale and leaseback of an industrial property in Gothenburg
- Assisted a British real estate fund in the sale of several industrial properties
- Assisted a major Scandinavian hotel chain in a sale and leaseback of a hotel to a German real estate fund
- Represented a Swedish real estate company in a valuation dispute regarding a property in Stockholm

Education

Stockholm University, Jur.kand. (LL.M.) (1999)

University of Essex (1997 - 1998)

Work experience

Kilpatrick Townsend & Stockton Advokat KB, Partner (2015 –)

Kilpatrick Townsend & Stockton Advokat KB, Advokat (2011 – 2014)

Advokatfirman Cederquist KB, Advokat (2008 – 2011)

Advokatfirman Vinge, Advokat (2003 – 2008)

Svea Court of Appeal, Administrative Court Clerk (2002 – 2003)

District Court of Nacka, Assistant Judge (2000- 2002)

Lagerlöf & Leman Advokatbyrå AB, Trainee (1999 – 2000)

Swedish Bar Association

Advokat (2006)

Publications

The legal liability of the estate in a bankruptcy with respect to claims for leasing fees – when should the premises be considered to be at the landlord's disposal (Konkursbos massaansvar för hyresfordran – när skall en lokal anses ställd till hyresvärdens förfogande)? Juridisk Tidskrift no. 4. (2008/2009)